Xu Shiyu

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EDUCATION	
Vlerick Business School	Sep. 2024 - Jun. 2025
Master in International Management and Strategy	
Donghua University	Sep. 2015 - Jun. 2022
Bachelor in Business Administration (240 ECTS credits)	
WORK EXPERIENCE	
Customer Service Manager, Industrial & Commercial Bank of China (S	Shanghai) Aug. 2022 - Jun.2023
• Developed strong customer relationships by efficiently handling cash	transactions, ensuring smooth daily
operations and enhancing overall customer satisfaction.	
• Identified high-potential clients based on their financial needs, leading to increased promotion of suitable	
banking products.	
• Gained a comprehensive understanding of core banking operations and the role of banks in supporting	
monetary policies, contributing to improved internal processes and reg	gulatory compliance.
HR Intern, Bytedance (Shanghai)	Oct. 2021 - Feb. 2022
• Led end-to-end recruitment for technical roles by identifying business needs, sourcing candidates, and	
conducting interviews, improving hiring efficiency.	
• Collaborated with hiring managers to refine recruitment needs and optimize talent acquisition strategies.	
• Gained deeper insight in tech industry in China.	
HR Intern, Randstad (Shanghai)	May 2021 - Oct. 2021
• Matched candidates with suitable roles by analyzing client needs and conducting targeted talent searches,	
increasing placement success.	
• Conducted interview training and simulations to help candidates impre-	ove their performance and readiness.
• Managed the recruitment pipeline by tracking candidate progress and ensuring a smooth hiring process.	
EXTRACURRICULAR ACTIVITIES	
Project Leader, 2021 College Student Innovation and Entrepreneurship	Competition (Shanghai) May 2021
• Led a team of five by assigning tasks based on expertise, ensuring efficient project execution.	
• Conducted customer surveys and analyzed data to drive decision-making and improve customer insights.	
• Conducted market and competitive analysis by applying SWOT analysis, PEST analysis and Porter's Five	
Forces model and drafted the project report on corporate development	t strategies and business models
Class Representative, Class Textile 1506, Donghua University (Shangha	ai) Sep. 2015 - June 2016

• Organized class activities and bonding activities, and assisted the College Counselor with administrative tasks

Member, Youth Leagues Volunteering Association (Shanghai)

• Maintained close communication with corporates and organizations, sought volunteering opportunities, and organized student volunteering services

Sep. 2015 - June 2016

<u>SKILLS</u>

Software: MS Office (word/Excel/PowerPoint), SPSS, Python Languages: Chinese (native), English (fluent), Dutch (beginner/ongoing) Soft skills: Strategic thinking, Cross-culture communication, Problem-solving