



# Serge Hairapetian

## Details

Antwerp, Belgium  
+3248428684  
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## NATIONALITY

Belgian

## Skills

Fast Learner

Microsoft Office

Communication Skills

Analytical

## Languages

Armenian

Dutch; Flemish

English

Mandarin

French

Spanish; Castilian

## Hobbies

- Competed in go-karting, swimming, boxing; karate
- Passionate guitar player
- Backpacked large parts of Asia

## Profile

Internationally oriented and driven Management & Strategy graduate with a zest for life. I have lived in six countries, and I am passionate about trade and China.

## Employment History

### Digital Demand Executive Intern, SAP, Barcelona

JUNE 2021 – DECEMBER 2021

- Cold & Discovery calls with C-Levels
- Campaign planning, profiling of accounts, sector analysis
- Creating Sequence's and Basho's
- Weekly training about SAP Solutions, customer cases, objection handling, communication skills.
- Strategizing and planning of projects+coaching of other interns

### Customer Experience Agent, Argenta, Antwerp

JANUARY 2020 – JULY 2020

- Managed over 30 debit-credit accounts daily, handled transactions, was responsible for customer relationships + administrative tasks.

### Administrator, CMA CGM, Antwerp

JULY 2018 – SEPTEMBER 2018

- Registered exports of 50+ containers daily + administrative tasks.

### Delivering drinks, AB InBev, Antwerp

JUNE 2013 – AUGUST 2017

- Ensured timely and efficient delivery of drinks to key clients of ABI in Antwerp region.

### Bartender, Antwerp

APRIL 2010 – AUGUST 2017

- Worked as a bartender during the weekends and holidays in three well-known Asian restaurants in Antwerp.
- In 2014, I worked as a manager for one month in Lucy Chang Knokke.

## Education

### Advanced Master In International Management and Strategy, Vlerick Business School, Brussels

SEPTEMBER 2020 – JUNE 2021

- Selected as International Ambassador of Vlerick MIMS.
- Graduated with Honors

### Masters in Management, Katholieke Universiteit Leuven, Leuven

SEPTEMBER 2018 – SEPTEMBER 2020

- AFC: Public Speaking Certificate

### Intensive Chinese Language Programme, SWUFE, Chengdu

AUGUST 2017 – JUNE 2018

- Graduated with High Honors

### Sinology: Minor in Economic Policy and Management, Katholieke Universiteit Leuven, Leuven

SEPTEMBER 2014 – AUGUST 2017

- 2016-2017: The Chinese University of Hong Kong (exchange)