

**Álvaro Díaz del Real López**  
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Dear Mr or Mrs,

I am an international trade professional specialized in purchasing and procurement.

I am a team player, accustomed to multi-cultural and international environments, generator of demanding but enthusiastic and motivating work environments. I love meeting new people, their cultures and languages. I speak and write fluently English, Italian and French.

I have coordinated a team of six people distributed across Asia, Europe, North America and The Caribbean focused on product sourcing, the technical and quality control of the productions and budgeting the operations depending on the different cost-benefit scenarios devised, always reporting directly to the board. Likewise, I have led negotiations with suppliers, always being valued for my will to create long term trusting relationships.

I am an enterprising, analytical and results-oriented person, always trying to be updated on the evolutions and best practices of the sector in which I develop my activity so I can implement them in the company I work in.

If possible, I would very much appreciate if I had the chance to deepen some aspects of the position I apply for and to share my knowledge, experience and maybe some ideas that might be useful.

I am looking forward to your kindest response.

Álvaro Díaz del Real López.