



# Martina Falla - 张美灵



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## ABOUT ME

Recent graduate in International Relations, with a strong interest in the Chinese language and culture and a solid understanding of China's strategic role in the global context. I have gained international experience that has allowed me to develop flexibility, critical thinking, and a natural aptitude for working in multicultural teams. I am seeking challenging opportunities where I can contribute with enthusiasm and grow professionally in the field of international relations.

## SKILLS

- **Research and analysis of international relations**, with a particular focus on **China** and **global dynamics**.
- **Business development and market research**, skills acquired during an internship at the Belgian-Italian Chamber of Commerce.
- **Event management and institutional communication**, with experience supporting the organization of cultural and networking events.
- **Basic administrative skills**, developed through work in public sector environments.

## IT SKILLS

- **Microsoft Office:** Excel, Word, PowerPoint, Outlook;
- **Canva**.

## LANGUAGES

**Italian** - Native Speaker  
**English** - Advanced (C1)  
**Mandarin Chinese** - Intermediate (HSK4)  
**French** - Intermediate (B1)

## AWARDS

**Premio "America Giovani" - Roma (Italia)**

**Sep. 2023**

"America Giovani" award to university talent awarded by the Italy USA Foundation on 28 Sep 2023.

## EDUCATION

### Master's Degree in Comparative International Relations (East Asia)

Ca' Foscari University of Venice - Venice (Italy)  
09/2023 - 03/2025

**Relevant Courses:** Economic Growth and Development in East Asia, Political History and Diplomacy of East Asia, Contemporary History of East Asia, International Law, International Political Economy, Migration, Borders, and Identity.

**Final Dissertation:** *"From Historic Chinatown to New Communities: Changes in Chinese Immigration and the Role of Associations in New York"*

### Exchange Program for study

Capital Normal University 首都师范大学 - Beijing (China)  
03/2024 - 07/2024

**Relevant Courses:** Chinese Language (汉语), Human Geography (中国人文地理), Middle Rank Reading (中级阅读).

### Leadership in International Relations and the Promotion of Made in Italy

Specialization course - Fondazione Italia-USA - Rome (Italy)  
08/2023 - 03/2024

**Relevant Modules:** Communication, Marketing, International Relations, Made in Italy.

**Project work:** *"Carob Honey: A Rarity from the Ragusa Area. From Southeastern Sicily to China."*

### Bachelor's Degree in Languages, Cultures and Societies of Asia and Mediterranean Africa

Ca' Foscari University of Venice - Venice (Italy)  
09/2019 - 03/2023

**Relevant Courses:** Chinese Language, Chinese History, Chinese Literature, Chinese Philosophy Principles of Economics and Business Management, Business Negotiation, International Relations

**Final Dissertation:** "The Current Sino-American Antagonism in the Management of the Taiwanese Issue" – Translation of an Accademic Article

## WORK EXPERIENCE

### Confédération Européenne des Associations de Petites et Moyennes Entreprises - Bruxelles (Belgium)

**Project and Policy Assistant Intern**

**Apr. 2025 - Attuale**

Main responsibilities:

- Supported the Confederation's SME-friendly policy campaign: event logistics, coordination with member organizations, and social media communication;
- Assisted in the operational and administrative management of EU-funded projects in vocational training;
- Conducted research and drafted briefings for legislative proposals and working groups on SME policy.

### Belgian-Italian Chamber of Commerce - Bruxelles (Belgium)

**Business Development Intern**

**Sep. 2024 - Nov. 2024**

Main responsibilities:

- Assist in identifying and developing new business opportunities.
- Collaborate with the team to strengthen relationships with clients and stakeholders.
- Support the organization of business events and networking activities.

## VOLUNTEERING

### **Mediterranean Hope Association - Scicli (Italia)**

**Lug. 2023 - Ago. 2023**

Main responsibilities:  
Support in managing activities with foreign children.

### **Treviso Police Headquarters - Treviso (Italia)**

**Administrative Intern**

**Sep. 2021 - Oct. 2021**

Main responsibilities:

- Operative support;
- Handle correspondence with foreign users.
- Acquisition of basic knowledge on legislation concerning foreigners.

## FURTHER INFORMATION

Driving licence B

## REFERENCES

Can be provided upon request

## OTHER EXPERIENCES AND TRAINING COURSES

- **McKinsey Forward Program**

Completion: Dec. 2024

Professional development program focused on leadership, problem-solving, and change management in dynamic environments.

- **Inside LVMH Certificate**

Completion: Nov. 2024

Specialized training in leadership, innovation, and the dynamics of the luxury industry, with a focus on the excellence of Made in Italy.

- **Workplace Safety and Health Training – Ca' Foscari University of Venice**

Completion: Feb. 2024

Training course on workplace safety and health, with in-depth coverage of regulations and best practices in both academic and professional settings.

- **VEUMEU – Venice Universities' Model European Union, Venice (Italy), May 2023**

Participation in the Model European Union program. In-depth study of EU legislative dynamics, including drafting directives and regulations, and managing amendments.

**Role:** Prime Minister of the Czech Republic in the European Commission.

- **NY Model United Nations, New York (USA), Jan. – Apr. 2022**

Participation in the largest diplomatic simulation of the United Nations General Assembly. Attended a preparatory course before departure.

**Role:** Delegate for Mexico in the UNICEF Committee.