



MARTINA FALLA

(张美灵)

CONTACTS

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PROFESSIONAL PROFILE

Aspiring international relations specialist with a strong focus on China's language, culture, and global interactions. Experienced in adapting to diverse environments and collaborating within multicultural teams, thanks to extensive study abroad experiences. Seeking opportunities in dynamic settings to continually expand expertise and make a meaningful impact.

LANGUAGES

- Italian: Native speaker;
- English: Advanced;
- Chinese: Intermediate;
- French: Intermediate.

IT SKILLS

Microsoft Office Suite (Word, Excel, PowerPoint); Canva.

LICENSES AND CERTIFICATIONS

- **McKinsey Forward Program:** Professional development program focusing on leadership, problem-solving, and managing organizational change in dynamic environments. (Completion date: Dec 2024)

EDUCATION

Master's Degree - Comparative International Relations

Ca' Foscari University of Venice (Venice, IT)
Sep 2023- Mar 2025

Exchange Student- Chinese language program

Capital Normal University , 北京首都师范大学(Beijing, China)
Mar 2024-Jul 2024

Executive Online Master, "Leadership for International Relations and Made in Italy"

Italy USA Foundation
Aug 2023-Mar 2024

Bachelor's Degree - Languages, cultures and societies of East Asia and Mediterranean Africa

Ca' Foscari University of Venice (Venice,IT)
Sep 2019-Mar 2023

Exchange Student - English language program

Centre of english studies (Toronto,ON, Canada)
Jul 2019-Aug2019

High School Diploma - Classical studies

(Scicli, RG,Italy)
Sep 2014-Jun2019

Exchange Student - English language program

Edinburgh Napier University (Edinburgh, Scotland, UK)
Jul 2018-Aug2018

WORK EXPERIENCE

Belgian-Italian Chamber of Commerce - Business Development Intern

Bruxelles (Belgium)
Sep 2024-Nov 2024

Main responsibilities:

- Assist in identifying and developing new business opportunities.
- Conduct market research to support business expansion strategies.
- Collaborate with the team to strengthen relationships with clients and stakeholders.
- Support the organization of business events and networking activities.

Mediterranean Hope Association - Voluntary service Scicli (RG), Italy

Jul 2023-Aug 2023

Main responsibilities:

- Support in managing activities with foreign children.

- **Inside LVMH Certificate:**
Specialized training on leadership, innovation, and the dynamics of the luxury industry, with a focus on Made in Italy excellence.
(Completion date: Nov 2024)
- **Workplace Safety and Health Training** - Ca' Foscari University of Venice
(Completion date: Feb 2024)

FURTHER INFORMATION

Driving licence B

Treviso Police Headquarters - Administrative Intern

Treviso (TV), Italy

Sep 2021-Oct 2021

Main responsibilities:

- Operative support;
- Handle correspondence with foreign users;
- Acquisition of basic knowledge on legislation concerning foreigners.

"C.La Rocca" Municipal Library - Intern

Scicli (RG), Italy

Feb 2017-May 2019

Main responsibilities:

- Administration.
- Cataloging of texts.
- Organization of events for cultural promotion.

OTHER EXPERIENCES AND AWARDS

VEUMEU 2023, Venice Universities' Model European Union

Council of the European Union, Minister of Czech Republic

Venice (VE), Italy, 05 May 2023-07 May 2023

Skills:

- Communication Skills.
- Research, debate and write effective resolutions.
- Acquisition of new knowledge regarding the legislative procedure of the EU.

NY Model United Nations 2022

UNICEF Committee, Mexico's Delegate

New York City (NY), USA, Jan 2022-Apr 2022

Skills:

- Public Speaking.
- Team work.
- Problem solving.
- Research, topic briefings, United Nations history, and Model United Nations procedure.

- **"America Giovani"** award to university talent awarded by the Italy USA Foundation on 28 Sep 2023.

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