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Birth: 1996/09/11



Address: Bruxelles Belgium

### **About Me**

A self- driven youth from Taiwan who is ready for a new chapter in Belgium! I specialize in trilingual translation and teaching.
Business development, project management and custom service management for Tech & Trading

### **EDUCATION**

Da-Yeh University 2014~2019 Bachelor Degree Japanese department

Setsunan University 2016~2017 Exchange student

CES Worthing 2018 Aug Study Tour

## Language

Chinese: Native

Japanese: JLPT N1 Licensed English: C1 Rated by CES

French: Beginner

# Lin, Shih-Hsiang(Josef Lin)

# **Work Experience**

Palm Garden Enterprises Corp. Sales PM 2023/2~2023/5 Well-known industry headphone manufacturer

- 1. Establish project schedule and assist client with technical or production problems.
- 2. Lead company to consumer market, had built connection with Grado, Logitech etc. well-known brands
- 3. Proficiently process the business with any form with 3 languages. Referee:

Palm Garden R&D Manager: Viness(viness.lin@plamgarden.com.tw)
Palm Garden Sales Deputy Manager: Echo(echo@wanstonic.com)

Transound Electronics Co Ltd. Oversea Sales (BD) 2022/6~2022/12 Multiple headphone brand designated transducer manufacturer

- 1. Assist client dealing with technical or production problems
- 2. Define the oversea sales SOP of Taipei office
- 3. Formulate business development & case closed strategy, had built connection with Turtle Beach, MSI etc. well-known brands.
- 4. Lead Taipei Team to headphone brand Xround and successfully be designated vendor
- 5. Lead Taipei sales into security industry, build the strong connection with Security brand Ring an enter Vivotek supply chain.

Referee:

MSI Assistant Manager: Ken Tsai (kenntsai@msi.com)
Vivotek Acoustic Engineer: Lance Hsu (lance.hsu@vivotek.com)
XROUND Procurement Manager: Hank (hank@embracelab.com)

## VANTLY FITNESS INTERNATIONAL ENTERPRISE CO.,LTD

2020/9~2021/12 Fitness machine manufacturer Oversea Sales

- 1. Assist client dealing with technical or production problems
- 2. BOM Maintenance, confirm price and delivery time
- 3. After Sales & Custom complaint management
- 4. Single-handedly brings sales into electronic bikes, outdoor and gaming industry.( Vesaro, Halfords)

#### Referee:

Energy Fit Engineer Director; James Dey (jdey@energy.fi) KayakPro VP: Steve Tingay(steve@kayakpro.com)