

# Resume – Niels Heffinck

## Personal data

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Address: Bontenhondstraat 3  
8810 Lichtervelde  
Mobile Phone: +32(0)471/31 98 16  
E-mail: niels.heffinck@telenet.be  
Date of birth: 13/11/1994  
Nationality: Belgian  
Driving licence: Yes

## Education

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2012-2015    **Real Estate and Insurances – Vives University**  
  
2015        **International program - LIUC University Castellanza, Italy**  
  
2015-2017   **Master Science in Business Management – VUB Brussels**

*Thesis: How the China stock market collapsed, economy slowed down and how they adjusted their monetary policy*

## Work experience

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### Relevant experience as a student

- (2012) **Sadef NV** – Operations and Logistics (Operative)
- (2013) **Joris Ide (Roof panels)** – Operations and Logistics (Operative)
- (2014-2015) **SAPA Extrusion and Precision Tubing** -  
To update and to optimize the hospitalization insurances of every employee.  
To set up and complete Balance Score Cards. Improve communication between labourers and employers. + Operations Extrusion and Tubing
- (2015-2016) **Hydrophobic coatings**  
Business development and sales. Prospecting, selling, closing deals and contract making.

## Internships:

### **Real Estate**

- **Immo Diemat Belgium** – Completing and improving administration management, Welcome and hosting, accompanied visits, valuations, assist and support sales agreement, fiscal advice.

### **Insurances**

- **AXA bank en verzekeringen De Grootte Belgium** – Price calculation of insurances. Analysis of price versus conditions between different insurance companies. Support and assistance of claims.

## Special knowledge and additional education

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### ICT

- Microsoft Office
- SAP
- SD Worx – Eblox
- Vivium and DKV Insurance Programs

### Languages

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|-------------------|---------------------|--------------------|
| • <b>Dutch:</b>   | Native language     |                    |
| • <b>French:</b>  | Speaking: Very good | Writing: Very good |
| • <b>English:</b> | Speaking: Very good | Writing: Very good |
| • <b>German:</b>  | Speaking: Moderate  | Writing: moderate  |
| • <b>Italian:</b> | Speaking: Beginner  | Writing: Beginner  |

### Social skills

- Proactive
- Enterprising, entrepreneur
- Commercial
- Organization and coordination
- No nonsense working method

## Free time

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- Judo - martial arts
- Hunting
- Social contact

## **Important remark:**

**Currently living in Belgium but willing to work and live abroad.  
Looking for a real challenge where I can develop my skills and help  
the company forward.**