

General Manager

P/L (650 M RMB) – 1300+ persons
22 Years of international experience
including 9 in car industry
In Suzhou since 2007
Awarded “Foreign Talent”

David DUBOURGNOUX

French nationality

45 years old.

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PROFESSIONAL GOALS:

Stable, skilled in Operations management, **highly adaptive** and communicative **multicultural manager**, looking for a new company/new challenge to express my experience and skills to develop its organisation efficiently.

Based on my **natural leadership**, I'd like to **manage cross-functional teams/projects** to guide them to all stable and successful steps in a life of company. Multiples experiences in manufacturing site for consumer products, as well as automotive have provided me great ability on **problem solving** and team driving. **Process oriented**.

Suitable positions depending on company size and organisation: General Manager, Plant Director, Operation Director, Global Leader, Senior Project Manager around Suzhou.

WORK EXPERIENCE:

Safilo Suzhou : General Manager for an eyewear leader. *Luxury Sunglasses/Optical frames for internal brand (Carrera/Smith/..) as well as licensed brand (Gucci/Fendi/Boss/...)(www.safilo.com).*

Feb 21- July 21 **Passed probation period** but I decided to leave due to company status and « surprises » after been hired.
Responsibilities Managing **1300+ employees (24/7) in a 60 000 m2 plant-**. Reporting to COO (based in Italy).
Weekly delivery of 120K glasses + 100K components for Italy factories.
Over 200K reference in different process (Injection/CNC/Stamping/Soldering/Varnishing & Galvanic).

Achievements **Crisis Solving** (EHS/HR).
Improve efficiency of 2% (new team organisation / basis of production).
Cost Cutting (over **1.5M RMB in 3 months**).
Investments 1M Euros over Capex to improve factory approved by HQ.

Delta Plus (China-11 years): Head & Fall arrest Factory Manager in a world leader of Personal Protective Equipments (www.deltaplus.eu).

Jun 10- Feb 21 **Plant manager in Wujiang with P/L responsibility** for 3 distinctly different business models:

- Plastic injection : Safety helmets, visors, earmuffs & respiratory devices.
- Antifall System : Fall arrest devices & harnesses.
- Webbing factory : technical webbing, cargo lashing & slings

Responsibilities Managing 170 employees team (24/7). Reporting to Industrial Director as well as CEO for Investments.
Costs, Purchase, Planning, Production, Quality, Maintenance, Methods, Warehouse and ERP (production).

Key Data Turn over: 98 Million RMB with 2.5 M Helmets, 450 K Earmuff, 300 K Bump cap, 200 K Filters, 5 M m of Webbing, 120 K Harness and Antifall System -16 international office staff. - 11 500 m2 factory.

Achievements Start with 1 factory (40 person – 23M Rmb) to managing **3 P/L (170 persons – 98M Rmb)**.
Creation of **Financial analysis report**: Theoretical vs Real margin of Factories.
Active Support for **China Sales team**.
Relocate successfully a 5000 m2 factory in a new location
Creation of **Methods Department** in Delta Plus Group to **launch automatized machine**.
Reduced **delivery delay** by 2% for all activities
Technical support for other plants **globally and** Projects lead to **CE certification** of PPE.
ERP referent (production) of Delta plus.
Improve **Storage space** in warehouse by reservation of some racks.
Implement **Employees solution** (salary structure, benefit) to reduce Employee Turn over.

Main Technologies **Thermoplastic Injection**, Assembly, Automation, Weaving, Dying, Stitching.

Purchase 40 suppliers worldwide, continuously leading project to cost-cutting and limit the number
New suppliers development and validation to relocate global supplier in China.

Quality **European Directive 89/686 (module D - ex 11B)**. ISO 9001:2015. ISO 14001 - 45001

Gestamp Automocion (China-2 years): *Projects coordination for a Spanish **automotive** (www.gestamp.com)*

Feb 08-Mars10 **Automotive Project Engineer in Kunshan**. Responsible to supply a chassis for 2 new DPCA cars (stamping, welding & painting operations) in a TS16949 environment.

Main tasks **Customer Correspondent for technical and commercial Issues.**
Transfer, validation & homologation of Welding lines from Spain to China including machinery, Team training
Validation of Suppliers/Subcontractors (Prices/planning/Deliveries/Quality).
Documentation for projects (PFMEA,APQP,..).
Support for Spanish team.

PSA Peugeot Citroën (France & Portugal-7 years): *Project manager for a European **car manufacturer** (www.psa-peugeot-citroen.com)*

Mar 07- Nov 07 **Production Project Manager in Mangualde** (Portugal), Prerequisite analyses prior installation the system managing the whole vehicle flow. **Implementation of Headquarter Policies practices** in the factory.

Oct 04 –Feb 07 **IT project Manager** in Sochaux (France) administrating the **vehicles stocks** in production process **for 7 factories**.

Apr 01– Oct. 04 **Technical transversal leader**, in Bessoncourt (France). Based at the Global Operational IT Center, managing a 7 people team performing administration tasks **over 40 critical systems in charge of Assembly Lines**.

Société Générale (United Arab Emirates-1.5 years) : *1st experience in multicultural management. (www.uab.ae, www.socgen.com).*

Dec 99- Mar 01 IT Assistant Manager. CSNE (Special assignment by French government in overseas international enterprises) in **Sharjah** for the United Arab Bank/ Societe Generale.

ThreeShips (Netherlands-6 months) : *a technical internship in a small IT company. (<http://www.threeships.nl>).*

Apr-Sept 99 Technical training in **Rotterdam**.

Companhia Vale Do Rio Doce (Brasil-6 months) : *revelation of a multinational. (www.vale.com).*

Apr-Sept 98 Placement in **Belo Horizonte** for a world Mining company. Project management & Software conception.

EDUCATION:

1999 **Master Degree** at I.S.I.M.A. college of Engineering, Clermont-Ferrand, France. (www.isima.fr).

1996 Two-year university Degree (DEUG), major in Mathematics, Clermont-Ferrand, France.

Language **French: mother tongue.** **English: fluent.** **Chinese: daily operations** in Mandarin (spoken).
Portuguese: good level. German: studied at school but never practice.

OTHERS INTERESTS:

Countries **Residence in China, United Arab Emirates, Portugal, Brazil, Netherlands.**
Travels over **54 countries in every continent**.

Sports Table tennis, football and rugby former player.

Others Cinema, reading.
Chinese driving license.

REFERENCES:

Delta Plus Mr Christian BIREAU, Industrial Director Delta plus (christian.bureau@deltaplus.fr).
Mr Julien DUFAURE, (ex Delta Plus), GM Norwex (julien@norwex.com.cn).