

Degas CHEN (Charlotte)

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Date of birth: 3 February 1989
Nationality: Belgian

Professional Experience

MEDIA 6 ASIA PRODUCTION LIMITED

SALES MANAGER ASIA PACIFIC

🌐 Hong Kong
From September 2017

- Account managing on Luxury sector for the existing customers
- Business development on the APAC market
- Team management

LOUXOR LTD

KEY ACCOUNT MANAGER

🌐 Hong Kong
June 2016 to August 2017

- Responsible for the management of 3 big customers account
- International Business terms and Negotiation with Chinese suppliers
- Responsible to solve every problems faced by the customer in terms of quality, production, delivery, price and after sales service.
- Understanding customers needs by analyzing market demand and suggesting customers the best products and ways to increase his turnover
- Responsible for selling products solution to customer needs
- Selecting suppliers through different platform and trade fair
- Responsible to maintain a good relation with the suppliers and customers
- Managing the quality inspection team

FRENCH CONSULATE VISA SERVICE

ASSISTANT IN VISA ADMINISTRATION SERVICE

🌐 Guangzhou
May 2015 to Dec 2015

- Responsible for filling the visa application information
- Responsible for the verification of the information provided by the applicant through phone calls
- Responsible for the organization of the filling system

Professional Experience

UNIVERSITY OF PARIS EAST

Master degree of International Business

🌐 France
September 2012 to January 2015

BUSINESS SCHOOL HELMO LIEGE

Bachelor degree of International Business

🌐 Belgium
September 2008 to January 2012

International Experience

- ■■■■■■ French
- ■■■■■□ Chinese
- ■■■■■□ English
- ■■■■■□ Spanish

