

Job offer: Commercial assistant /inside sales

We need either a local commercial person with contacts for suppliers and customers or inside salesperson with a couple of years' experiences in logistics

Position: Commercial assistant (inside sales)

Main tasks: Assist in developing new accounts in industrial projects, can handle inquiries/quotations independently (airfreight / railway / road / seafreight)  
Develop relationship with clients and suppliers.  
Travel within Shanghai / China for client meetings

Place of work: Hutai road no. 1111, Jingan district, Shanghai, China

Plus: Have own clients and suppliers/subcontractors

Plus: Have own car

Salary: Depends on how much extra business they can generate / to be discussed

Skills required:

Education: min. bachelor's degree

Language skills: Mandarin and English both written and spoken since will have to cooperate with our headquarters/branch offices overseas as well.

IT: Microsoft office

Experience: min. 3-5 years in logistics in similar position

Experience in shipping project cargo / breakbulk cargo / logistics  
(sea/air/rail/road)

Knowledge of incoterms

Knowledge of import/export

Personal skills: Self driven, relationship builder, persuasive, finisher, empathy, flexibility, honesty

# Aprojects

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