

Job description - Relationship Manager Employer:

Bank of China (Luxembourg) Luxembourg S.A. Brussels Branch

Location: Brussels

Established in 2010, BANK OF CHINA, (LUXEMBOURG) S.A. BRUSSELS BRANCH, was the first Chinese bank to set up in Belgium. As China's most international and diversified bank, the Bank provides a comprehensive range of financial services to their customers. Our core business is commercial banking, including corporate banking, personal banking and financial markets services.

Due to the continued expansion of our banking activities, we are looking for a:

Relationship Manager

Job purpose:

As a part of a successful and growing international team, you will report to the Manager of your team. With a well-established global network and strong reputation, this job opportunity will allow you to develop a career within our fast growing international Bank.

Key Responsibilities:

- Fulfills the credit analysis tasks and edits relevant reports.
- Responsible for client relationship management.
- Launches credit application for corporate clients and follow up the process of credit approval.
- Liaises with in-house or external lawyer to complete financing documentation process.
- Conducts and fulfills KYC and KYB compliance requirements.
- Responsible for financing products provision and post-lending management.
- Participates in corporate related financing products and deposit products development.
- Enhances the Bank's market competitiveness in the corporate banking area.
- Liaises with internal and external parties to complete tasks allocated by the Bank in relation to the corporate banking area.
- Handles any other tasks assigned by the Manager of your team.

Profile (Technical Skills):

- Bachelor Degree or above in Finance, Accounting, Economic Management or Business Related Studies.
- Minimum 5 years of working experience in Belgian banking or corporate finance sector – in business development, relationship management within larger corporation banking team- syndication loan knowledge from A to Z.

- English is mandatory, and Dutch or French. Profile (Soft Skills):
- Team spirit, able to work under pressure.
- Committed, confident, determined, self-motivated, strong analytical and effective written and verbal communication skills.
- Good understanding of the general, economic, political and business environment of the region.
- Highly organized and detail orientated with a client focus.
- Excellent communication and presentation skills

Please send us your CV and motivation letter to sai.ma@bankofchina.com