

# Job description – M&A Managers

## **1. About Tus-Holdings and Tus-S&T Service Group**

Tus Science & Technology Service Group (Tus S& T) was formed jointly by Tus-Holdings with Tsinghua Holdings, CCB International, ICBC International and CITIC Trust etc. Tus-Holdings was originated from the former Tsinghua University Science Park (TusPark), the largest University Park in the world. Tus-S&T has a total asset over US\$6 billion. It is the controlling shareholder or shareholder of a number listed public companies and more than 300 private companies. It has invested and operates over 80 incubators/accelerators hosting more than 5000 start-ups in China and overseas to promote innovation. Tus S&T inherits the capability of a full supply-chain incubation established by Tus- Holdings with the model of “incubation + investment + M&As”. TUS-S&T has demonstrated return-focused fund management capabilities with currently more than 15 venture and industry funds. [www.tusholdings.com](http://www.tusholdings.com)

Tus S&T chooses Luxembourg as a hub to advance our international outreach and network so to best serve high-growth technology companies in both China and Europe. Tus-S&T expands its European team to support strategic investment and corporate transactions. We are currently looking for two managers in M&As to support our growth plans in Europe.

## **2. Tasks & Responsibilities**

The two M&A managers will have similar job functions and work closely in pair, while one leads European business contacts and communications and the other leads Chinese contacts and communications under overall guidance of the managing director in Luxembourg. As managers in Mergers & Acquisitions, they will:

- Work on major M&A transactions through either our funds established in China and Luxembourg or our direct equity investments;
- Support the managing director of Tus-S&T in Luxembourg to set up M&A business plan and assist TUS-S&T, its European subsidiaries and funds in managing M&A process from deal sourcing through final closing, exits;
- Undertake necessary business travels and meetings, regular communications and exchanges with potential deal targets, third party service providers, Tus-S&T HQs and related companies;
- Collect financial, industry and market data/information related to sound investment opportunities. Conduct analysis on business and financial opportunities related to targeted companies. Identify and recommend shortlists of potential deal targets;
- Draft deal documentation such as proposals, teaser, memorandum, management presentation, also participate and coordinate with Tus-S&T, third party service providers in due diligence, deal valuation and financial structuring etc.;

- Coordinate with TUS-S&T and its funds under management for financial transfers related to M&A transactions;
- Perform other tasks and responsibilities assigned by the managing director of TusPark Technology Investment Europe S.a.r.l. based in Luxembourg.

### **3. Key qualifications:**

- Master degree in economics, or corporate finance, commercial engineering etc. MBA degree is a strong asset;
- More than 5 years of experience, within a consultancy firm, investment bank or M&A department of a large corporate. Experience in deal services and corporate finance acquired from a Big 4 will be a strong reference. Experiences in Chinese outbound investments with good understanding of the Chinese business culture is also a good reference;
- Fluency in English, orally and in writing, is a must and other languages such as French/German, are an asset. At least one manager is required to have strong language skill in Chinese to support our communications with contacts in China;
- Strong analytical skills in financial studies and valuation techniques;
- With capacity of social and communication in multi-culture environment; be able to work under pressure and participate in team work;
- Able to use most of the Microsoft Office package for daily work and proved skills in independently preparing high-quality PPT presentations and Excel analysis for financial feasibilities and results;
- EU residents with employment permission in EU countries are preferred.

### **4. Our Offer**

Our investment to help you become a successful M&A professional and high growth possibilities. We offer you an interesting salary package including complementary benefits and scheme.

Seniority Level: Manager level

Job functions: Finance and investment management

Employment Type: Full-time

Employment location: Luxembourg

### **Our Contacts:**

Daniel Wang, MD in Luxembourg, Tel: 00352 621714219, Email: [wangdx@tuspark.com](mailto:wangdx@tuspark.com)

Xingjian Weng, HR at Tus-S&T HQs, email: [wengxj@tuspark.com](mailto:wengxj@tuspark.com)