

# **TusPark Belgium BV**

## **Business Development and Operations Manager**

### **1. About us**

TusPark Belgium BV (the “Company”) is a Belgian subsidiary of Tus Science & Technology Service Group under Tus-Holdings, incorporated as the Asset Manager of the TusPark Brussels Science Park invested by our Luxembourg based PE/VC fund CLIF. Tus-Holdings was originated from the former Tsinghua University Science Park (TusPark), the largest University Park in the world.

Tus-holdings is the controlling shareholder or shareholder of a number of listed public companies and more than 300 private companies with total assets over 15 billion US dollars, largely in high-tech and innovative business. Our group has invested and operates over 30 science parks including TusPark HQs and TusPark Cambridge and 160 incubators hosting more than 5000 start-ups worldwide to promote innovation. We inherit the capability of a full supply-chain incubation established by Tus-Holdings with the model of “incubation + investment + M&As”. All these parks/incubators, investment funds, corporates and their subsidiaries in China and abroad form an integrated TUS network.

In Europe, we invest in growth companies and innovative businesses in environment, new energies and new materials, high-end manufacturing, life science and med-tech, AI, digital and fintech industries through our Luxembourg fund CLIF and co-investments with other TUS funds from China and overseas.

TusPark Brussels Science Park under management of TusPark Belgium BV is a physical platform for incubation and innovation networking which benefits and supports our business development and long-term cooperation with local institutions as partners.

Tuspark Belgium BV is currently recruiting one Manager for daily operation and business development of the physical Science Park/incubator hosted in a top standard office building in Brussels, and supporting our growth plans in Belgium.

### **2. Tasks & Responsibilities**

The Manager will be under the guidance of the Director (based in Luxembourg) and Senior Manager (based in Brussels) and his/her job functions will be mainly the operation of the Science Park/incubator and business development. The Manager will:

- Support the day- to- day management of the Company and interaction with its Luxembourg parent company, the tenants and start-ups hosted in the park/incubator, as well as the property management company and service providers of the building; Manage essential administrative tasks of the Science Park.
- Develop business plan and execute an operational and engagement strategy for the entire community including donors, startups, investors, corporates, mentors, advisors, and domain experts.

- Be the switchboard for entrepreneurs to access relevant resources and connections.
- Develop, implement new initiatives for incubation service offerings to entrepreneurs & start-ups; Assist entrepreneurs in business development, fundraising as well as relevant linkages to established companies for business opportunities.
- Develop and leverage industry, academics, investors & institutional network for the benefit of the incubation program. Develop & manage a network of entrepreneurs, start-ups, mentors, institutions, funding agencies, investors and industries.
- Organize events to facilitate collaborations, technology tie-up, business development through cooperation with the TUS HQs resource and team;
- Selection and recommend well performed spin-offs and start-ups from Belgium for pitching events and road shows organized by Tuspark Brussels Science Park in Belgium and China
- Coordinate visits from TUS HQs and partners in China;
- Perform other tasks and responsibilities assigned by the Director of TusPark Belgium BV.

### **3. Key qualifications:**

- Management, Finance or Engineering degree with 5 years of relevant work experience with entrepreneurs, start-ups, governmental or international investment promoting agencies, learning/tinkering labs, incubator or incubation consultancy.
- Demonstrated ability to cultivate, build and maintain strong working relationships with start-ups, entrepreneurs, mentors, universities, research institutions, industry experts, associations, chamber of commerce & industries, state & central government, and angel investors.
- Fluent in English and Dutch or French is a must. Other languages such as Chinese is a strong asset. Any other European languages will be an advantage.
- Experiences in Chinese outbound investments with good understanding of the Chinese business culture is also a good reference.
- Excellent communication skills; ability to communicate effectively in multi-culture environment; be able to work under pressure and be a team player;

### **4. Our Offer**

Seniority Level: Manager level

Job functions: Management of Science Park/Incubator and Business Development

Employment Type: Full-time

Employment location: Brussels

### **Our Contacts:**

Mr. Vincent DOU, E-Mail: [doukm@tuspark.com](mailto:doukm@tuspark.com)

Mr. Theodoros Karasalis, E-mail: [karasalis@tuspark.com](mailto:karasalis@tuspark.com)