

# EBACO GROUP

35 SELEGIE ROAD, #09-03 PARKLANE, SINGAPORE 188 307

TEL: +65-62239 460 FAX: +65-62239 461

Ebaco is a globally integrated procurement and service group, headquartered in Singapore. We are passionate about flooring innovation and the distribution of the latest developments and designs from across the globe; for residential, commercial and sports use; in industries such as leisure, sports, education, healthcare, hospitality and the corporate offices market. Next to the supply of our core flooring business, Ebaco also offers a wide variety of other products, such as accessories, and decorative and building materials through our other closely related building division.

Ebaco was established in Germany in 1976 and throughout this long history, our strategy has always been driven by long term resilience in all our decision making, bringing us to our leading position in the world market. We have established an excellent team that excels in product and market knowledge, offering nothing less than the highest levels of service. This all has been made possible through our coherent global network of innovative and quality suppliers, and our extraordinarily close partnership with all our customers. Ebaco's policy is to have a regional focus on Business to Business partners in Europe, India, Middle East and Africa, whilst growing a united global policy that benefits all stakeholders.

### PROCUREMENT MANAGER - GUANGZHOU/CHINA OFFICE

#### Job brief

We are looking for an experienced Procurement Manager to manage our portfolio of Chinese suppliers. Procurement Manager responsibilities include strategizing to find cost-effective deals and suppliers for our world-wide network of partners. We are looking for an outspoken personality with a pro-active, team and target-oriented approach. The Procurement Manager's duty is to discover the best ways to cut procurement expenses, so that the company can invest in growth and people. You will be working in our Guangzhou office, and become a key element in our global organization.

### Responsibilities

- Devise and use fruitful sourcing strategies
- o Discover profitable suppliers and initiate business and organization partnerships
- o Negotiate with external vendors to secure advantageous terms
- o Follow up and finalize purchase details of orders and deliveries
- Examine and test existing contracts
- o Track and report key functional metrics to reduce expenses and improve effectiveness
- o Communicate with our worldwide sales team to maximize team learning and exchange insights
- o Foresee alterations in the comparative negotiating ability of suppliers and clients
- o Expect unfavorable events through analysis of data and prepare control strategies
- o Perform risk management for supply contracts and agreements
- Control spend and build a culture of long-term saving on procurement costs



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### Requirements

- o Proven working experience as a procurement manager, procurement officer or head of procurement
- o Lingual skills: Chinese and English: business writing and speaking is a must
- o Knowledge of sourcing and procurement techniques as well as a dexterity in "reading" the market
- o Talent in negotiations and networking
- Aptitude in decision-making and working with numbers
- Strong team-management capabilities
- Plus will be to have a degree in supply chain management, logistics or business administration

### Offer

As Procurement Manager in the Ebaco Group, you will be joining an organization with an esteemed reputation, and a very strong position in the worldwide flooring industry. You will enjoy freedom in organizing your own schedule, regular business trips to suppliers across China and an advantageous salary package. The group has one simple policy: together we make things work, and we work very hard to achieve these common goals. We look forward welcoming you in our team!

## Contact

Feel free to get in touch with us for any questions or should you be interested to join us.

Via mail: Christophe.mortier@ebaco.com

Via mobile: +32 491 86 07 36